

# Multi-Cloud Distributed Analytics (MCDA) IDIQ Contract Information Sheet

## About

Descartes Labs Governments' Multi-Cloud Distributed Analytics (MCDA) Small Business Innovation Research (SBIR) Phase III is an Indefinite Delivery Indefinite Quantity (IDIQ) Government Wide Acquisition Contract (GWAC) sponsored by United States Army Pacific (USARPAC).

## Type

Single Award, Sole Source

## Contract Ceiling Value

\$112 M

## Period of Performance

5 Years, September 17th 2021–  
September 17, 2026

## Contract Number

47QFCA21D0504

## Contract Types Supported

Firm Fixed Price/Level of Effort (FFP/LOE) and Firm Fixed, Price/Completion (FFP), Cost Plus Fixed Fee (CPFF); Other Direct Costs (ODCs) are allowed.

## GWAC

MCDA IDIQ is a multi-tenant GWAC and any organization within the Department of Defense (DoD) can utilize the contract to work with DLG.

## Clearances

Clearance requirements are dictated on a per Task Order (TO) basis. The contract supports up to TS/SCI and SAP clearance needs.

## How does it work?

- 1. DLG and the potential customer work together to fill out a Task Order Requirement (TOR) worksheet.** This worksheet is the first step in the process and kicks off the government to government discussions. It helps all parties clearly communicate and define the need and how that need fits in the scope of work, deliverables, security needs, etc.
- 2. Government to Government discussions take place.** The MCDA TOR worksheet streamlines gov-to-gov discussions so the customer understands what GSA FEDSIM needs, if it's not clear from the TOR, and provides MIPR funding instructions for the contract vehicle.
- 3. GSA FEDSIM issues DLG a Request for Proposal (RFP).** Typically, there is a 7-14 day proposal development window for DLG. GSA Fed-sim can make final awards within two months from proposal submission with the support of the end government customer to evaluate the proposal.
- 4. Task Order is awarded.**

## What are the benefits of using this contract?

- It is a sole source and if the customer is leveraging DLG technologies and enhancing or customizing them for their mission use - they qualify to use the contract without competing the work and typically takes 2 months to award from submission of the TOR worksheet.
- FEDSIM approved task order requirement (TOR) template documents provide a streamline acquisition process facilitated by an accountable IDIQ POC.
- TO contracts are easy to evaluate.
- The scope of this IDIQ covers a broad range of artificial intelligence (AI) machine learning (ML) development, operations enablement, and professional services scope .
- It is flexible—TOs may vary significantly in length and size—there is no dollar cap per order.

## Contact Information

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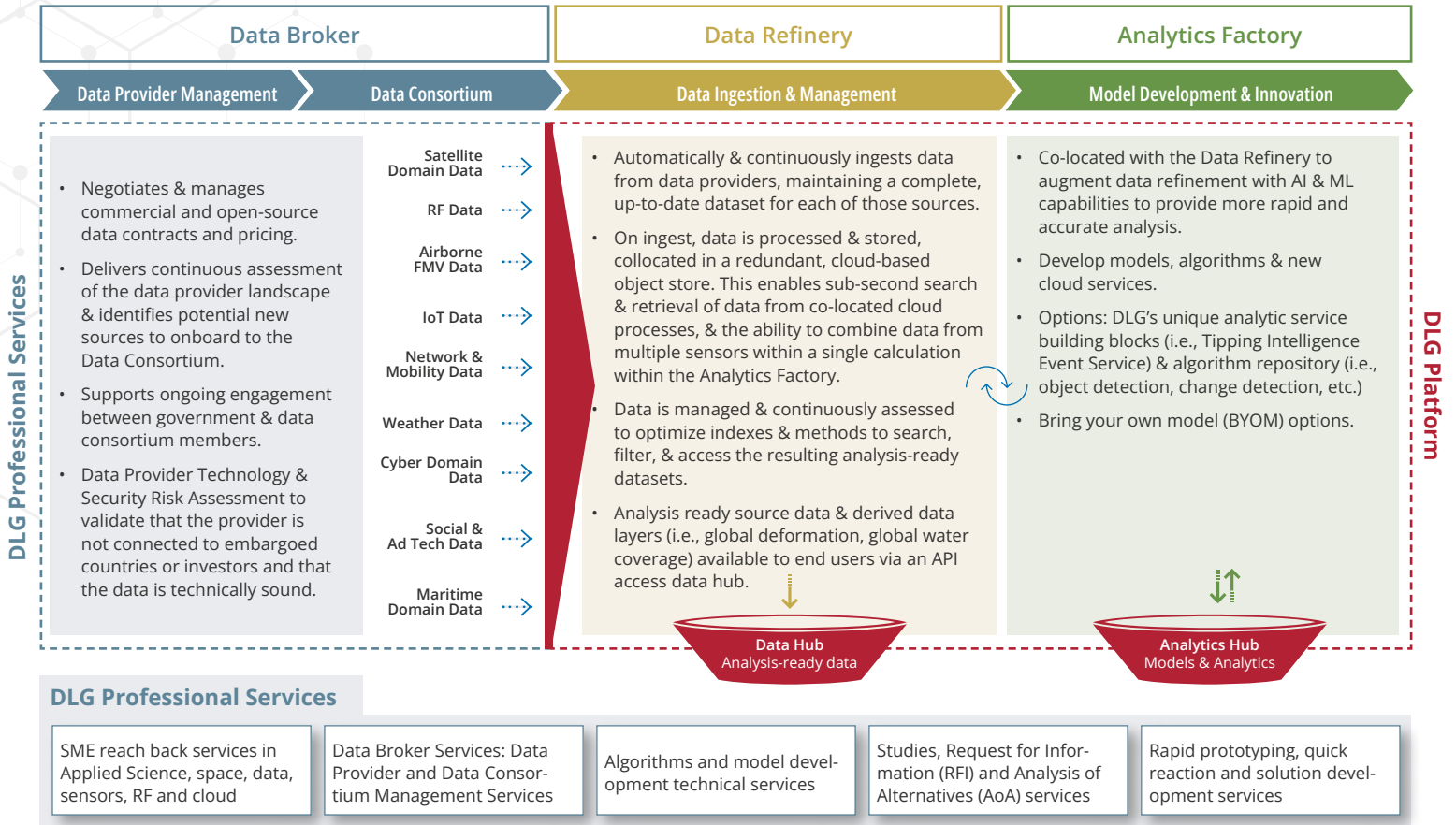
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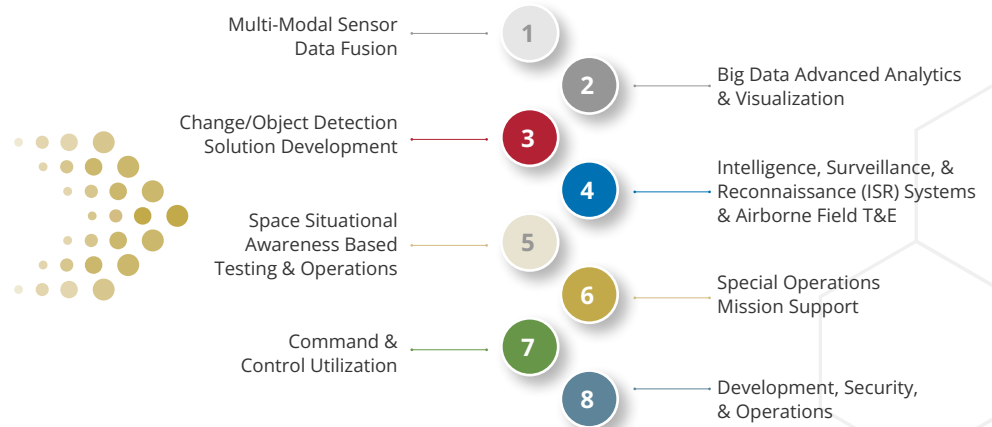
## DLG technology and services accessible via the MCDA IDIQ



## Contract Scope Overview: DLG's MCDA IDIQ has a broad scope of work

### Details

- ☑ Eight Broad Scope Areas
- ☑ Supports Task Orders of Multi Types (FFP, T&M, CPFF, Hybrids)
- ☑ Sole Source IDIQ
- ☑ Supports classified work (up to TS/SCI and SAP)
- ☑ Multi-Tenant. Anyone within the Department of Defense (DoD) can leverage the contract vehicle
- ☑ Pre-negotiated pricing for DLG software and fixed price services



## Descartes Labs Government (DLG) is a dual-use commercial technology and services company.

We help organizations whose success depends on the scientific analysis of observable, physical world events. We are the leading provider of commercial and publicly available multi-source geospatial analytics to provide a decision engine that strengthens our customers' proprietary data with models of the earth. Our solutions are used by the Department of Defense, Intelligence Community, Combatant Commands and Joint Operations for operational advantage and foresight for decisive action

via our software-as-a-service (SaaS) Indications & Warnings, Change detection, Space Situational Awareness another Earth Observation solutions powered by our High Power Computing (HPC) platform, Multi-INT next generation algorithms and world class experts to make sense of disparate source and types of data, pushing scalable, AI/ML planetary-scale data analytics in defense of our Nation.